



Foundation Fee Schedule

Foundation Services fees support the local expertise and services behind your charitable giving, including fund administration, grantmaking, due diligence, financial reporting, community knowledge, and personalized donor support. These fees stay local and help strengthen philanthropy across San Luis Obispo County.

A monthly fee based on the fund's average daily fair market value year-to-date is assessed, unless otherwise noted in the fund agreement. The Foundation Board reviews the fee schedule annually, and fees may be amended from time to time.

Fund Type	Minimum to Establish	Foundation Services Fee
Donor Advised Fund	\$5,000 non-endowed \$25,000 endowed	1.25% up to \$500K 1.00% from \$500K-\$3M 0.75% from \$3M and above
Agency Investment Fund	\$25,000	1.00% up to \$1M 0.75% from \$1M-\$3M 0.50% from \$3M-\$5M 0.25% from \$5M-\$10M 0.10% from \$10M and above
Scholarship Fund	\$25,000 non-endowed or endowed	Endowed: 2.50% up to \$500K 2.00% from \$500K and above non-endowed: 3% of incoming gifts
Designated Fund	\$5,000 non-endowed \$25,000 endowed	1.50% up to \$500K 1.25% from \$500K-\$2M 1.00% from \$2M and above
Field of Interest / Special Purpose / Unrestricted	\$5,000 non-endowed \$25,000 endowed	2.00% for all fund balances
Charitable Remainder Trust Charitable Gift Annuity	\$100,000 \$25,000	Fees may vary. Please contact us to run custom scenarios and explore these gift options.



Minimum Fee

A minimum annual Foundation Services Fee of \$250 applies to all funds. Customized or complex funds may require a different fee based on the level of administration or specialized services involved. Any adjusted fee will be discussed and agreed upon when the fund is established.

Investment Costs

Investment management costs are separate and are paid to the Foundation's external investment advisor for managing invested assets.

Invested funds bear their share of external investment management and custodial costs, currently approximately 0.20%-0.30% annually, assessed quarterly. The fee may fluctuate as investment selection changes are made within the portfolios. Funds that opt to remain in a money market strategy do not incur this fee.

Additional Giving Services

Pass-through gifts: The Foundation can receive and distribute gifts to one or more charitable organizations without establishing a charitable fund. A 3% Foundation Services Fee generally applies, with adjustments considered for larger or less administratively complex gifts.

IRA Qualified Charitable Distribution (QCD): The Foundation can facilitate QCD gifts to one or multiple charitable organizations, subject to the standard 3% pass-through fee. QCDs may also be contributed to eligible Foundation funds, including Field of Interest, Designated, Agency, and Scholarship Funds, in which case only the applicable fund fee applies. Currently, QCDs cannot be contributed to donor-advised funds.

Bequests: A one-time Foundation Services fee of 2% will be assessed on bequests and distributions received from an estate or trust, unless otherwise specified in a written agreement. This fee supports the Foundation's administration, processing, and stewardship of charitable estate gifts.

Gifts of Complex Assets: The Foundation can accept gifts of real estate and other non-cash assets that may require additional review. Appraisal, legal, title, brokerage, or other third-party costs may apply and are generally paid from the gift or sale proceeds. We will discuss any anticipated costs with the donor before accepting the gift.